

Australian Industry Participation (AIP) plan Summary – Project Phase

1. Project Details

Designated project proponent: Sydney Motorway Corporation Pty Limited (SMC)

Description of the project: WestConnex involves widening and extending the M4 Motorway, duplicating the M5 East and joining them together in a continuous, free-flowing motorway. WestConnex will provide high quality, motorway standard connections from western and south western Sydney to Sydney Airport and Port Botany. The project includes widening 7.5km of the existing M4 Motorway; upgrading the existing King Georges Road/M5 East Interchange; widening around two kilometres of the existing M5 East Motorway; and construction of new motorway tunnels and motorway facilities.

Estimated project value: \$16.8 billion (actual)

Project location: Western to inner west Sydney: M4 Widening – Parramatta to Homebush; M4 East – Homebush to Haberfield; New M5 – Beverly Hills to St Peters; M4-M5 Link – St Peters to Haberfield (via Rozelle).

Link to project information: www.westconnex.com.au

Project contact for procurement information: Omkar Sane, Commercial Manager, T +61 401819098
osane@transurban.com

Other project proponents involved in the project: Not applicable

2. Opportunities to supply Goods and Services

Expected opportunities	Opportunities for Australian entities	Opportunities for non-Australian entities
Goods		
Concrete	Yes	No
Building/construction aggregates	Yes	No
Steel reinforcement	Yes	Yes
Pre-cast concrete units	Yes	No
Building materials	Yes	No
Major plant and equipment	Yes	Yes
Minor plant (wet/dry hire)	Yes	No
Gas oil/fuel	Yes	No
Services		
Traffic control	Yes	No
Demolition	Yes	No
Service location and relocation	Yes	No
Major civil works	Yes	Yes ¹
Minor civil works and groundworks	Yes	No
Major building works	Yes	Yes ²
Minor building works	Yes	No
Environmental management and monitoring	Yes	No
Landscaping	Yes	No

Disclaimer: The information provided in the table above is based on an initial assessment by the company. Any questions or issues should be raised with the project contact.

¹ While major civil works could be supplied by a non-Australian entity (an organisation without an ABN or ACN), it is most likely a non-Australian entity would partner with an Australian entity in a joint venture arrangement in order to supply these services.

² While major building works could be supplied by a non-Australian entity (an organisation without an ABN or ACN), it is most likely a non-Australian entity would partner with an Australian entity in a joint venture arrangement in order to supply these services.

3 Standards to be used in the project

- SMC applies well-established design and construction specifications primarily developed by RMS. These specifications are regularly used on NSW transport projects and are well-known in the design and construction industries, including major supply chains. Specifications are generally referenced to the applicable Australian Standards or equivalent International Standard.

4. AIP activities undertaken by the Project Proponent

- SMC communicates opportunities to supply key goods or services for the project to Australian entities by:
 - Publishing details of procurement opportunities on the Project on the WestConnex website and the NSW e-Tendering website
 - Conducting industry engagement and market sounding sessions (formal group and/or individual sessions with contractors and chaired by SMC representatives) to communicate opportunities to supply goods or services
 - Regularly distributing project updates via the WestConnex website and by email to subscribers, including individuals and businesses (subscribers register at www.westconnex.com.au/subscribe)
 - SMC briefings and presentations at various professional and industry forums
- Establishing an Education and Skills Building Program, providing training and employment opportunities within our local communities.
- Introducing Australian entities to the appropriate people within the global supply chains of joint venture partners to facilitate discussions on development requirements to encourage their integration into global supply chains
- Facilitating access to opportunities outside the project by bringing interested parties from Australia and overseas together at various professional and industry forums.

5. AIP activities to be undertaken by procurement entities

- Procurement entities communicate opportunities to supply key goods or services for the project to Australian entities by:
 - Publishing details of procurement opportunities, including pre-qualifications requirements, on the Project on the WestConnex website and the NSW eTendering website
 - Conducting industry engagement sessions
 - Emailing alerts to known suppliers, including prequalified contractors or known suppliers in niche markets, on upcoming tender releases or tendering opportunities
- Providing feedback following a tender process, to assist Australian companies develop new skills and capabilities. This may include providing advice on how to strengthen certain areas of the application to better meet requirements, such as technical aspects of the tender.